

Sales Executive



About Us

JoinwellFXB is expanding following the opening of its new state-of-the-art showroom and is looking for an ambitious and passionate **Bathroom & Tiles Sales Executive** to join its growing sales team.

This role is ideal for someone with a flair for interior design, excellent customer service skills, and a passion for helping clients create beautiful bathroom and flooring solutions.

Requirements

- Previous experience in the sale and design of bathrooms, sanitary ware, tiles, or related products (preferred).
- A keen eye for detail and the ability to create practical and aesthetically pleasing design solutions.
- Excellent communication and interpersonal skills.
- Fluency in English; knowledge of Maltese and/or Italian will be considered an asset.
- A proactive attitude, a professional appearance, and a willingness to learn and take on new challenges.
- Strong organisational skills and the ability to work both independently and as part of a team.

Responsibilities

- Welcoming showroom clients and identifying their needs, style preferences, and budget.
- Providing professional design advice and tailored product recommendations.
- Assisting clients with the selection of sanitary ware, bathroom furniture, accessories, tiles, and complete flooring and bathroom solutions.
- Demonstrating in-depth product knowledge across various brands, materials, and finishes.
- Preparing accurate quotations and following up on enquiries to convert them into sales.
- Building and maintaining strong customer relationships through exceptional service.
- Ensuring the showroom is presented to the highest standards at all times.

Why JoinwellFXB?

- Be part of a well-established and reputable Maltese company.
- Work in a modern, state-of-the-art showroom.
- Enjoy long-term career prospects with ongoing training and development opportunities.
- Join a supportive team within an inclusive workplace that values employee wellbeing.
- Receive a competitive remuneration package based on experience and qualifications.

Only candidates currently residing in Malta will be considered.

Apply Now

To apply please send your CV and motivational letter to recruitment@joinwellfxb.com

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